

# Current Projects

Project Name	Annual Spend	Potential Savings	Current Status	Project Lead
<b>Janitorial Supplies</b> University-wide contract to standardize janitorial purchases.	\$4.8 Million	\$400,000	Cleaning tools, soaps, sanitizers paper towels and can liners awarded. Bid issued for chemicals.	<b>Sherry Huegel</b> (614) 688-4415 huegel.1@osu.edu
<b>Elevator Maintenance</b> University-wide contract for standardized service levels.	\$3 Million	\$200,000	Bid responses under review.	<b>Sherry Huegel</b> (614) 688-4415 huegel.1@osu.edu
<b>Pharmaceutical Supplies</b> Exploring pharmaceutical contracts available through the State of Ohio or national purchasing consortiums.	\$4.8 Million	\$240,000	Contract implementation underway with McKesson.	<b>Christine Cihon</b> (614) 688-8285 cihon.2@osu.edu
<b>Dental Supplies</b> Competitive bid for dental supplies and kits.	\$3.5 Million	\$300,000	Bid issued March 9, 2012. Award expected by April 6, 2012.	<b>Christine Cihon</b> (614) 688-8285 cihon.2@osu.edu
<b>Servers</b> Possible adoption of the new State of Ohio contract with Hewlett Packard and Dell.	\$2.1 Million	\$200,000	HP servers awarded. IBM and Dell award expected by April 30, 2012.	<b>Tommy Linley</b> (614) 688-3565 linley.13@osu.edu
<b>Anti-virus software</b> McAfee ELA for Wexner Medical Center and University departments.	\$140,000	\$80,000	Negotiated conversion to McAfee with approval from OCIO.	<b>Todd Grundei</b> (614) 292-5762 grundei.10@osu.edu
<b>Maintenance Parts</b> University-wide sourcing project to consolidate purchases with one prime supplier.	\$5.5 Million	\$450,000	Preparation of the request for proposal is underway.	<b>Tommy Linley</b> (614) 688-3565 linley.13@osu.edu
<b>Network Switches &amp; Routers</b> Negotiation of new discounts with Cisco and Cisco resellers.	\$2.5 Million	\$500,000	Negotiation of new discounts from Cisco expected to be complete by April 30, 2012.	<b>Todd Grundei</b> (614) 292-5762 grundei.10@osu.edu
<b>Public Safety Radio Equipment</b> Determine specifications and issue bid for a new radio system.	TBD	TBD	Business solutions under review.	<b>Sherry Huegel</b> (614) 688-4415 huegel.1@osu.edu
<b>Skilled Trades (HVAC)</b> Issue a new bid for HVAC services.	\$6.6 Million	\$600,000	Bid responses are under review.	<b>Sherry Huegel</b> (614) 688-4415 huegel.1@osu.edu
<b>Skilled Trades (Electrical)</b> Issue a new bid for electrical services.	\$2.3 Million	\$340,000	Bid responses are under review.	<b>Sherry Huegel</b> (614) 688-4415 huegel.1@osu.edu

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<b>Adobe</b> Measure the value of whether a campus license vs. CLP license.	\$700,000	\$600,000	OCIO has approved the conversion to a campus license. Communication forthcoming.	<b>Todd Grunde</b> (614) 292-5762 grunde.10@osu.edu
<b>IT Staff Augmentation</b> Negotiate lower rates with top suppliers.	\$5.1 Million	\$100,000	Researching rates available through the State of Ohio and results from OSUMC bid.	<b>Todd Grunde</b> (614) 292-5762 grunde.10@osu.edu
<b>Microsoft Server Site License</b> Researching server site license vs. signal server license.	\$100,000	\$40,000	OCIO has approved the transition to server site licenses.	<b>Todd Grunde</b> (614) 292-5762 grunde.10@osu.edu
<b>Legal Services</b> Review of current spend for potential savings.	\$7 Million	TBD	Reviewing current spend and services to determine if consolidation and savings are possible.	<b>Terry Tyler</b> (614) 688-3860 tyler.136@osu.edu
<b>Agriculture Products</b> Aggregate state-wide spend to achieve cost savings.	\$3.8 Million	\$100,000	Spend data under review with department end users.	<b>Todd Grunde</b> (614) 292-5762 grunde.10@osu.edu
<b>Lawn Equipment</b> Review current spend and services used to determine if there are savings projects.	\$2 Million	\$100,000	Spend analysis nearly complete.	<b>Todd Grunde</b> (614) 292-5762 grunde.10@osu.edu
<b>Lab Equipment</b> Identify and review currently used companies to negotiate increased discounts.	\$17 Million	\$400,000	New centrifuge contract award through E&I Cooperative due by March 30, 2012.	<b>Todd Grunde</b> (614) 292-5762 grunde.10@osu.edu
<b>Tivoli Storage Manager</b> Consolidation of University and Wexner Medical Center spend.	TBD	TBD	Negotiating with supplier for an unlimited license.	<b>Todd Grunde</b> (614) 292-5762 grunde.10@osu.edu
<b>SPSS IBM</b> Negotiate new pricing at annual renewal.	\$120,000	\$30,000	Negotiation of reduced pricing at renewal of SPSS IBM agreement.	<b>Todd Grunde</b> (614) 292-5762 grunde.10@osu.edu
<b>Network Switches &amp; Routers (HP &amp; Juniper)</b> Negotiate new discount schedules.	\$2 Million	\$200,000	Researching spend with HP and Juniper for possible consolidation and savings.	<b>Tommy Linley</b> (614) 688-3565 linley.13@osu.edu
<b>Custodial Services</b> Issuing a University-wide bid for custodial services.	\$8 Million	\$800,000	Gathering bid specifications from department end users.	<b>Sherry Huegel</b> (614) 688-4415 huegel.1@osu.edu

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<b>340B Program</b> Implement a new program to have a consortium provide hemophiliac pharmaceuticals at no charge and provide a portion of the funds back to the Hemostasis and Thrombosis Center.		\$10,000	Legal Affairs is reviewing terms of the agreement with supplier. Department will present business plan to Purchasing after approval by Legal and department Dean.	<b>Tom Crawford</b> (614) 292-9393 crawford.187@osu.edu

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## Potential Projects

Project Name	Annual Spend	Potential Savings	Current Status	Project Lead
<b>Waste/trash Removal</b> Map out and identify trash removal services and potential for consolidation.	\$2.2 Million	\$100,000	Review of spend and service data through January 2012.	<b>Terry Tyler</b> (614) 688-3860 tyler.136@osu.edu
<b>Book Subscription Service</b> Identify possible sources for consolidation of purchases.	\$2 Million	TBD	Researching spend data on book subscription services through January 2012.	<b>Tommy Linley</b> (614) 688-3565 linley.13@osu.edu
<b>Catering Services</b> Identify different service types, potential for consolidation.	\$7.1 Million	TBD	Researching spend and identifying niche suppliers.	<b>Tommy Linley</b> (614) 688-3565 linley.13@osu.edu
<b>Sports</b> Review of spend on sports equipment purchases.	\$4.1 Million	TBD	Researching spend.	<b>Tommy Linley</b> (614) 688-3565 linley.13@osu.edu
<b>Moving Services</b> Review of current spend on moving offices/equipment on campus.	\$1.4 Million	TBD	Researching spend.	<b>Terry Tyler</b> (614) 688-3860 tyler.136@osu.edu
<b>Telecommunications Spend</b> Research aggregating spend with other universities or the State of Ohio.	TBD	TBD	Researching spend.	TBD

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# Completed Projects

Project Name	Savings	Current Status	Project Lead
<b>Outbound Shipping</b> Small package delivery contract.	<b>\$200,000</b>	Implemented in September 1, 2012.	<b>Christine Cihon</b> (614) 688-8285 cihon.2@osu.edu
<b>Linen Rental and Laundering Services</b>	<b>\$500,000</b>	Contract awarded to Economy Linen and Comtex for Medical Linens and to Ameripride for table linens.	<b>Amy Bronstein</b> (614) 292-7446 bronstein.11@osu.edu
<b>Apple Computer Bulk Buy</b> Consolidation of planned departmental purchases.	<b>\$10,000</b>	Final purchase estimates provided to Apple in November.	<b>Tommy Linley</b> (614) 688-3565 linley.13@osu.edu
<b>Computer Peripherals</b> Review of available contracts; consolidation to one or two primary supplier(s).	<b>\$100,000</b>	CDWG reduced pricing. Discount average across entire category averages 7% totaling \$67K. Completed January 15, 2012.	<b>Todd Grundei</b> (614) 292-5762 grundei.10@osu.edu
<b>Milk</b> Review pricing available through new suppliers.	<b>\$30,000</b>	Awarded new contract to new supplier.	<b>Tommy Linley</b> (614) 688-3565 linley.13@osu.edu
<b>Office Supplies</b> Reduced pricing through the IUC contract.	<b>\$760,000</b>	OfficeMax is the awarded supplier with Guy Brown as the MBE supplier.	<b>Christine Cihon</b> (614) 688-8285 cihon.2@osu.edu
<b>Food Products Standardization</b> Specific food products identified for potential savings through use of the Novation contract.	<b>\$182,000</b>	US Foods is the awarded supplier.	<b>Terry Tyler</b> (614) 688-3860 tyler.136@osu.edu
<b>Rental Cars</b> Issued a bid with the IUC and the State of Ohio.	<b>\$175,000</b>	Enterprise is the awarded supplier.	<b>Terry Tyler</b> (614) 688-3860 tyler.136@osu.edu
<b>Community Rehabilitation Program</b>	<b>\$437,000</b>	New contracts for custodial services implemented July 1, 2012.	<b>Robert Lozier</b> (614) 292-9959 lozier.24@osu.edu
<b>Laboratory Supplies</b> Reduced pricing on top 5 manufacturer lines through Prime contract.	<b>\$176,000</b>	Fisher Scientific is the awarded supplier with Direct Resource as the MBE partner.	<b>Christine Cihon</b> (614) 688-8285 cihon.2@osu.edu
<b>Cost Per Copy &amp; Print Management</b> New University-wide contract on copier leases/purchases and printer maintenance.	<b>\$1,647,706</b>	New contract in place August 31, 2012.	<b>Sherry Huegel</b> (614) 688-4415 huegel.1@osu.edu
<b>Skilled Trades (Plumbing)</b> New contract for plumbing services.	<b>\$650,000</b>	Suppliers were awarded by task to be performed. Visit <a href="http://purchasing.osu.edu">purchasing.osu.edu</a> , click "Contract Book" and then select "Plumbing Services" for details.	<b>Sherry Huegel</b> (614) 688-4415 huegel.1@osu.edu

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<b>Background Checks</b> New University-wide contract for employment background checks.	<b>\$208,000</b>	LexisNexis is the awarded supplier.	<b>John Maloney</b> (614) 292-1405 maloney.4@osu.edu
<b>OSU Airport Aviation Fuel</b>	<b>\$138,000</b>	BP Aviation is the awarded supplier.	<b>Robert Lozier</b> (614) 292-9959 lozier.24@osu.edu
<b>AG Campus Custodial Services</b>	<b>\$123,363</b>	New contract awarded July 1, 2012.	<b>Robert Lozier</b> (614) 292-9959 lozier.24@osu.edu
<b>Custodial Services for Arps, Hopkins, Ramseyer, Stillman &amp; Sullivant Halls</b>	<b>\$199,362</b>	New contract awarded July 1, 2012.	<b>Robert Lozier</b> (614) 292-9959 lozier.24@osu.edu
<b>Sigma-Aldrich Chemicals</b> New eStores catalog featuring contract pricing and reduced shipping charges.	<b>\$185,000</b>	eStores catalog introduced in July 2011.	<b>Christine Cihon</b> (614) 688-8285 cihon.2@osu.edu
<b>Pcard Payment Expansion</b> Automatic payment of invoices by A/P with Pcard.	<b>\$400,000</b>	Implemented with select suppliers December 1, 2011.	<b>Terry Tyler</b> (614) 688-3860 tyler.136@osu.edu
<b>Veterinary Pharmaceuticals</b> New contract for vet pharmacy	<b>\$42,302</b>	New contract awarded September 1, 2012.	<b>Eric D'Huyvetter</b> (614) 688-8713 d'huyvetter.1@osu.edu
<b>Social Media</b>	<b>\$62,115</b>	New contract awarded October 1, 2012.	<b>John Fallidas</b> 614-292-7394 fallidas.3@osu.edu
<b>Juniper Equipment Purchase</b>	<b>\$995,000</b>	Contract purchase with special reduced pricing in June 2011.	<b>Eric D'Huyvetter</b> (614) 688-8713 d'huyvetter.1@osu.edu
<b>Motor Coaches Purchase</b> Purchase of customized motor coaches.	<b>\$129,000</b>	Competitive bid awarded August 2011.	<b>John Maloney</b> (614) 292-1405 maloney.4@osu.edu
<b>Campus Substation Transformers</b>	<b>\$ 1,333,675</b>	Competitive bid awarded August 1, 2011.	<b>John Fallidas</b> (614) 292-7394 fallidas.3@osu.edu
<b>Office Furniture</b> Negotiated increased discounts with contracted manufacturers.	<b>\$183,000</b>	Manufacturers are Allsteel, Haworth, Herman Miller and Steelcase. <i>Visit <a href="http://purchasing.osu.edu">purchasing.osu.edu</a>, click "Contract Book" and then select "Furniture" for details.</i>	<b>Chris Penn</b> (614) 688-4940 penn.4@osu.edu
<b>Personal Computers</b> Adopted the same standard configurations used by the State of Ohio to combine buying power.	<b>\$167,000</b>	HP, Dell, and Lenova.	<b>Tommy Linley</b> (614) 688-3565 linley.13@osu.edu

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<b>High-performance Computing System</b>	<b>\$1,230,000</b>	Competitive bid awarded July 1, 2011.	<b>Eric D'Huyvetter</b> (614) 688-8713 d'huyvetter.1@osu.edu
<b>Asset Management Contract</b> Reduced equipment maintenance agreement charges using the same providers.	<b>\$375,000</b>	Supplier is The REMI Group.	<b>Christine Cihon</b> (614) 688-8285 cihon.2@osu.edu

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