Hand Held Radios, Walkie Talkies at-a-Glance

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<td>B&amp;C Communications</td>
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<td>Bearcom</td>
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OSU Purchasing Contact:
Sherry Huegel
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PH: 614/688-4415
Email: huegel.1@osu.edu

OSU Purchasing Alternate:
Richard Wagner
Buyer
PH: 614/688-3678
Email: wagner.22@osu.edu
B&C Communications

Items Offered:
- Handheld radios that are not part of the OSU Public Safety 911 radio system

Company info
Comproducts Inc., dba B&C Communications is an Ohio corporation that was formed in November of 1963 in Washington CH, Ohio as an authorized Motorola Service Station. In concert with Motorola’s desire to expand their service presence in Central Ohio, they opened a second facility in Columbus in 1974. Over the next 20 years they added locations in Akron, Cleveland, and Chillicothe, Ohio as well as in Ashland, Kentucky. The service area consists of 31 counties in the State of Ohio. They provide sales and service support to multiple markets which include Education, Public Safety, Healthcare, and Manufacturing. Over the course of 50 years, B&C earned a reputation by being true to the mission statement of always taking care of their customers.

Benefits to OSU
- One of Motorola’s largest channel partners, B&C is positioned to provide reliable sales and service to the OSU campus. A longtime partner of Motorola Solutions, B&C has the expertise and knowledge to help you find the right solutions for your communication needs.
- Technical staff averages over 15 years each of experience
- B&C carries a huge parts inventory, provides fast delivery of new radio orders, below retail competitive pricing, and free programming of new radios.
- Wireless solutions to increase efficiencies, manage and secure your environments, and increase productivity

Ordering info
- Place order directly through eStores

Pricing
- Contact Account Contact for detailed pricing, or see eStores for further details

Shipping
- On-Site Delivery approved

Account Contact
Steven Stauch, Vice President/Sales Manager
Phone: 614/276-5552
Email: sstauch@bandccomm.com

Mitch Abram
Phone: 614/276-5552 Cell: 614/570-1076
Email: mabram@bandccomm.com

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Contract Details
Type: WVR
ID#: UEC5001101
Dates: 11/01/15-10/31/16
Vendor ID#: 0000010762
Category Code: RADIO

eStores
Need a little help finding this supplier in eStores?
eStores keywords to try:
B&C, Handheld Radio
Bearcom

Items Offered:
- Motorola and Kenwood hand-held radios. (Radios that are not part of Public Safety’s 911/public safety radio system).

Company info
BearCom provides a broad line of high-performance two-way radio and wireless communications products. They offer complete solutions for Purchase or Rental. The BearCom Technical Services Group is staffed by more than 100 experienced, factory-trained technicians backed by highly skilled system architects and technology engineers. Founded in 1981, BearCom is America’s only nationwide dealer and integrator of wireless communications equipment, serving customers from 29 branches located throughout the U.S., including an office in Columbus, Ohio. BearCom employs approximately 350 people and is a Motorola Radio Solutions Channel Partner and Service Elite Specialist. They serve customers in a variety of sectors including education, public safety, state and local government, and commercial enterprises. Visit: www.BearCom.com/Columbus

Benefits to OSU
- With deep levels of expertise in the wireless industry along with nationwide resources, their customers benefit because BearCom provides more product choices, the latest two-radio technologies, greater purchasing power, and a broader scope of experience across multiple sectors
- BearCom is Motorola Solutions largest dealer in the world
- They serve more than 30,000 customers
- BearCom has been named to the Motorola Solutions Empower Circle recognizing best-in-class partners
- They maintain $8 million in new product inventory; they ship more than 110,000 two-way radios each year
- Their talented technical services staff can design, test, and deploy the ideal system solution for any organization
- BearCom has over 20,000 devices in their rental fleet and a knowledgeable rentals services team
- The company’s day-to-day operations include many important measures to support the three R’s of sustainability: Reduce: BearCom has downsized shipping cartons and eliminated styrofoam packing. They also utilize motion sensing lighting in all conference and team meeting rooms; Reuse: BearCom uses overpack box cartons. Reused 15,000 boxes in 2014. They encourage radio trade-in programs; Recycle: They contract with a certified environmental waste companies to properly handle, dispose, and recycle all components for radios, chargers, batteries, electronics, and accessories (about 20,000 pounds annually).

Ordering and Pricing
- Customer obtains quote and places order through eStores
- Contact Account Contact for detailed pricing, or see eStores for further details

Shipping
- On-Site Delivery approved

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Contract Details
Type: WVR
ID#: UEC5001261
Dates: 02/20/15-02/19/17
Vendor ID#: 0000013793
Category Code: RADIO

Account Contact
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Green Options
Buy Ohio