## Lawn Maintenance, Equipment, and Services at-a-Glance

<table>
<thead>
<tr>
<th>Category</th>
<th>Supplier</th>
<th>Supplier Attributes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lawn chemicals, fertilizers and seed</td>
<td>Advanced Turf Solutions</td>
<td>![e] ![t] ![l]</td>
</tr>
<tr>
<td>Lawn chemicals, fertilizers and seed</td>
<td>Crop Production Services</td>
<td>![e] ![t] ![l]</td>
</tr>
<tr>
<td>Landscaping</td>
<td>Grass Groomers</td>
<td>![e] ![t] ![l]</td>
</tr>
<tr>
<td>Tree Care and Service</td>
<td>McCullough’s Tree Service</td>
<td>![e] ![t] ![l]</td>
</tr>
<tr>
<td>Equipment- Exmark</td>
<td>Taylor &amp; Sons Equipment Company</td>
<td>![e] ![t] ![l]</td>
</tr>
<tr>
<td>Equipment- Kubota</td>
<td>Taylor &amp; Sons Equipment Company</td>
<td>![e] ![t] ![l]</td>
</tr>
</tbody>
</table>

Using a supplier NOT listed in one of the books above? See guidelines here
Advanced Turf Solutions

Items Offered:
• Fertilizers, Grass Seeds and Lawn Chemicals

Company info
Advanced Turf Solutions (ATS) is a 100% employee owned, green industry distributor offering fertilizers, chemicals, grass seed, athletic field products, ice melt, and accessories to the golf, lawn care, landscape, and athletic field markets. Opening its doors October 1st, 2001, Advanced Turf Solutions’ founding partners had a driving philosophy; to provide products proven to create a real value for customers with service second to none in the industry. This philosophy is one that lives on in the core values of ATS today. Headquartered in Fishers, Indiana, ATS has expanded to service Indiana, Kentucky, Tennessee, Ohio, West Virginia, Western Pennsylvania, and adjacent counties using its forty-four sales representatives, nine warehouses, dedicated operations staff and a fleet of delivery vehicles. The Ohio State University community is specifically serviced from our Hilliard, Ohio facility.

Benefits to OSU
• Offering to-your-door forklift delivery and sales representatives available to solve problems at your convenience,
• A proven track record with The University has been established. ATS for years has been a trusted supplier to OSU Golf, Athletics and Grounds as well as Branch Campuses.
• Our offering of sustainable, bio-nutritional products continues to grow as we look for ways to enhance turf, landscapes and ponds with less impact on our environment.

Ordering info
• Orders should be placed directly through eStores

Pricing
• Deep discounted pricing through eStores

Shipping
• On-Site Delivery approved

Account Contact
Doug Dawson
Phone: 614/876-7029 (office)
Phone: 614/783-8606
Fax: 614/876-9341
Email: ddawson@advancedturf.com

OSU Purchasing Contact:
Sherry Huegel
Commodity Manager
PH: 614/688-4415
Email: huegel.1@osu.edu

OSU Purchasing Alternate:
Tracy Rawlings
Buyer
PH: 614/688-8729
Email: rawlings.11@osu.edu

Contract Details
Type: WVR
ID#: UEC5000745
Dates: 03/15/17-3/14/18
Vendor ID#: 0000118442
Category Code: LAWNE

eStores
Need a little help finding this supplier in eStores?
eStores keywords to try:
Advanced Turf Solutions
Crop Production Services

Items Offered:
- Lawn seed, chemicals and fertilizer
- Including Golf Courses, Athletic Fields, Grounds, Lawns, Ponds, Landscape Beds, Trees, Shrubs etc.
- Fungicides, Insecticides, Herbicides, Wetting Agents, Fertilizer, Seed, Adjuvants, Aquatics

Company info
Crop Production Services is the largest distributor of Turf and Ornamental products including fertilizer, chemicals and seed in the country. With having a local warehouse here in Columbus, Ohio Crop Production Services can provide their customers with a full line of products while offering timely delivery service at competitive prices. Crop Production Services offers a unique line of fertilizer technologies that save time and money along with the broadest most complete line of chemical products to help the turf and ornamental manager. Crop Production Services has been serving hundreds of customers in Central Ohio for over 30 years.

Benefits to OSU
- Local warehousing for quick delivery or convenient pickup of product
- Broad product offering of chemicals, fertilizer and seed
- Offer both post patent and branded chemistries of chemicals
- Local sales representative to help with problems and offer solutions
- Have been in the turf and ornamental business for over 30 years.
- Crop Production Services strives to minimize negative impacts and maximize positive impacts created through the development and use of their products.
- Crop Production Services partners with stakeholders to protect, grow and enrich the communities in which they operate.
- They products that have lower use rates and last longer so there is less exposure and less chance for environmental damage.

Ordering info
- Orders should be placed directly through eStores

Pricing
- See eStores for specific pricing

Shipping
- On-Site Delivery approved

Account Contact
Nate Dorn
Phone: 740/572-6171
Email: robert.dorn@cpsagu.com

OSU Purchasing Contact:
Sherry Huegel
Commodity Manager
PH: 614/688-4415
Email: huegel.1@osu.edu

OSU Purchasing Alternate:
Tracy Rawlings
Buyer
PH: 614/688-8729
Email: rawlings.11@osu.edu
Grass Groomers

**Items Offered:**
- Landscaping Services

**Company info**
President Mike Boren leads by a passion of customer satisfaction. Each member from grounds staff to administrators are passionate about delivering a great service, at a great value, in a great way. Grass Groomers specializes in year round commercial maintenance services utilizing modern horticultural techniques and cutting edge technology. Maintenance, design, installation, construction, irrigation, sod and seeding, integrated pest management, and snow management. They understand the impact that their services can have on patients, staff members, your image, and your time.

**Benefits to OSU**
- Cutting edge operating system. The crews are just at your fingertips due to utilization of iphones in the field for entering data. The customer is empowered to be involved if they choose to be.
- Grass Groomers President Mike Boren was coached by the legend Bo Schembechler. He leads his team with the same principals and enthusiasm.
- Grass Groomers training program for new employees includes an apprenticeship program under the direction of our manager of operations and a senior level supervisor. Continuous education is also included in weekly team wrap ups.
- Grass Groomers utilizes Holganix turf products.

**Ordering info**
- Orders should be placed via eStores My Quote

**Pricing**
- Joint University (UNIV and OSUWMC) bid pricing

**Shipping**
- Service (Shipping N/A)

**Account Contact**
Christy Dudgeon, VP of Business Operations  
Phone: 614/989-5334  
Fax: 614/866-9643  
Email: christy@mygrassgroomers.com

**eStores**
Need a little help finding this supplier in eStores?  
Search the Supplier Websites for eStores My Quote

**OSU Purchasing Contact:**
Sherry Huegel  
Commodity Manager  
PH: 614/688-4415  
Email: huegel.1@osu.edu

**OSU Purchasing Alternate:**
Tracy Rawlings  
Buyer  
PH: 614/688-8729  
Email: rawlings.11@osu.edu

**Contract Details**
- **Type:** OSU  
- **ID#:** 13-221177-GrassGroomers  
- **Dates:** 01/15/14-12/31/18  
- **Vendor ID#:** 0000453595  
- **Category Code:** LAWNE
McCullough’s Tree Service

**Items Offered:**
- Tree Care and Service

**Company info**
McCullough’s Tree Service is a 35 yr old, second generation, veteran owned, OSU alumni owned, full service tree service located in the heart of Ohio. As a regional Arboriculture company with multiple offices, they cover the geographic area, and have the resources, to service both the OSU main campus, and all of the regional campuses as well. Well versed in all aspects of Arbroiculture, from planting to tree health care to hazard mitigation and removal, McCullough’s Tree Service can solve your tree concerns. Emergency service is available to all campuses as well.

**Benefits to OSU**
- McCullough’s Tree Service exceeds the university insurance and background check requirements
- McCullough’s Tree Service has met the quality of work standards established by the University subject matter experts and the ANSI A300 Standards
- McCullough’s Tree Service employs ISA Certified Arborists and TCIA Certified Safety Professionals to ensure both quality and safety in all tree care operations
- McCullough’s Tree Service is a sustainability based company. All of the material that they haul off of a clients’ site will be recycled. From turning chips into mulch, to turning logs into building products or firewood, every opportunity to reuse and repurpose material that others would consider as waste is capitalized upon by McCullough’s Tree Service. None of the material hauled off of a clients’ property will end up in a landfill. They consider trees a valuable resource, and enjoy utilizing them for to their fullest potential at every turn.

**Ordering info**
- This supplier will offer quotations directly to OSU departments via the My Quote site in eStores.
- Contact the Stores Service Center for questions about My Quote or eStores.

**Shipping**
- Service (Shipping N/A)

**Account Contact**
Stephan Carbonara  
Phone: 614/799-8733  
Email: stephan@helpfortrees.com

**OSU Purchasing Contact:**
Sherry Huegel  
Commodity Manager  
PH: 614/688-4415  
Email: huegel.1@osu.edu

**OSU Purchasing Alternate:**
Tracy Rawlings  
Buyer  
PH: 614/688-8729  
Email: rawlings.11@osu.edu

**Contract Details**
- **Type:** WVR  
- **ID#:** UEC5001590  
- **Dates:** 01/22/16-12/31/16  
- **Vendor ID#:** 0000574931  
- **Category Code:** LAWNE

---

**eStores**
Need a little help finding this supplier in eStores?  
Search the Supplier Websites for eStores My Quote
Items Offered:
• Outdoor power equipment and supplies- Exmark Only

Company info
The Taylor and Sons Equipment Company is conveniently located in Canal Winchester, Ohio and have served the Central Ohio community since 1945. The business has been owned and operated by three generations of the Taylor family offer the highest quality of outdoor power equipment. Over the course of the last 5 years, Taylor and Sons has increased their outdoor power equipment sales by 200%. Customers will find a sales staff with knowledge and experience to help fit their equipment needs. A skilled parts department and trained service technicians round out the Taylor and Sons experience.

Benefits to OSU
• You will always receive the lowest bid pricing available
• The Ohio State University and Taylor and Sons Equipment Company have had many years of an ongoing relationship
• They offer both in store and on-site sales appointments to suit your schedule.
• They are a full servicing dealer for all of the products they represent. This helps to expedite your parts and service needs.
• With over 154 combined years of sales, service and parts, Taylor and Sons Equipment Company is committed to offering their customers the finest products available with the best possible service at the lowest reasonable prices.

Ordering info
• Orders should be placed directly through eStores

Pricing
• Deeply Discounted prices

Shipping
• On-Site Delivery approved

Account Contact
Mick Groom
Phone: 614/837-5516 x13
Phone: 614/989-0482 (cell)
Fax: 614/837-8011
Email: mickgroom@TaylorAndSons.US

OSU Purchasing Contact:
Sherry Huegel
Commodity Manager
PH: 614/688-4415
Email: huegel.1@osu.edu

OSU Purchasing Alternate:
Tracy Rawlings
Buyer
PH: 614/688-8729
Email: rawlings.11@osu.edu
Taylor and Sons Equipment Company (Kubota only)

**Items Offered:**
- Outdoor power equipment and supplies - **Kubota only**

**Company info:**
The Taylor and Sons Equipment Company is conveniently located in Canal Winchester, Ohio and have served the Central Ohio community since 1945. The business has been owned and operated by three generations of the Taylor family offer the highest quality of outdoor power equipment. Over the course of the last 5 years, Taylor and Sons has increased their outdoor power equipment sales by 200%. Customers will find a sales staff with knowledge and experience to help fit their equipment needs. A skilled parts department and trained service technicians round out the Taylor and Sons experience.

**Benefits to OSU**
- You will always receive the lowest bid pricing available
- The Ohio State University and Taylor and Sons Equipment Company have had many years of an ongoing relationship
- They offer both in store and on-site sales appointments to suit your schedule.
- They are a full servicing dealer for all of the products they represent. This helps to expedite your parts and service needs.
- With over 154 combined years of sales, service and parts, Taylor and Sons Equipment Company is committed to offering their customers the finest products available with the best possible service at the lowest reasonable prices.

**Ordering info**
- Orders should be placed directly through eStores

**Pricing**
- Deeply Discounted prices

**Shipping**
- On-Site Delivery approved

**Account Contact**
Mick Groom  
Phone: 614/837-5516 x13  
Phone: 614/989-0482 (cell)  
Fax: 614/837-8011  
Email: mickgroom@TaylorAndSons.US

**OSU Purchasing Contact:**  
Sherry Huegel  
Commodity Manager  
PH: 614/688-4415  
Email: huegel.1@osu.edu

**OSU Purchasing Alternate:**  
Tracy Rawlings  
Buyer  
PH: 614/688-8729  
Email: rawlings.11@osu.edu

**Contract Details**
- **Type:** NJPA  
- **ID#:** 070313-KBA  
- **Dates:** 09/11/13-09/11/18  
- **Vendor ID#:** 0000075389  
- **Category Code:** LAWNE

---

Need a little help finding this supplier in eStores?  
eStores keywords to try: Taylor and Sons, equipment