



## Purchasing Department

2650 Kenny Road  
Stores & Receiving Building  
Columbus, Ohio 43210  
(614) 292-2694  
Fax: (614) 292-6913  
Emails: Ask Purchasing • eStores

# Furniture at-a-Glance

<b>Manufacturer</b> <small>Who Makes it?</small>	<b>Dealer</b> <small>How do I purchase it? Click below to view</small>	<b>Supplier Attributes</b>
ONE from HNI • Allsteel • Gunlocke • HBF • Hon • Paoli	Dupler Office	e
Haworth	King Business Interiors	e EDGE
Herman Miller	Continental	e
Steelcase	Integrated Workspace Solutions	e ; EDGE
	Loth, Inc	e

### OSU Purchasing Contact:

Tracy Rawlings  
Buyer  
PH: 614/688-8729  
Email: rawlings.11@osu.edu

### Alternate Contact:

Cris Penn  
Purchasing  
PH: 614/688-4940  
Email: penn.4@osu.edu

For questions regarding this contract, please contact Cris Penn.



# Dupler Office

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Manufacturers: Allsteel Gunlocke HBF HON Paoli



eStores Buy Ohio Green Options

### Items Offered:

- Seating
- Systems (workstations)
- Storage
- Tables/Conferencing
- Desking/Benching

### Company info

Welcome to Dupler Office, your full-service contract furniture dealer in Central Ohio partnering with Allsteel and HNI Corporation.

We think you'll find our approach refreshing — to both the industry and Central Ohio. It's founded on a culture that drives behavior which drives results. The outcome is performance that's always improving.

### Benefits to OSU

- OSU Purchasing negotiated with ONE (from HNI) to improve their discount offering and provide a wide range of office furnishings and services to meet your workplace needs. The 16-Office Furniture contract is as competitive as well known national furniture contracts, offering discounts up to 74% based on product category.
- Drop ship pricing/discounts
- Design, Delivery and Installation- fees will apply; contact dealer with questions

### Ordering info

- Orders should be placed via eStores
- See Discount list by Manufacturer, to the right

### Shipping

- On-campus delivery is approved

### Account Contact

Brandon Dupler  
Phone: 614/227-5640  
Fax: 614/227-5646  
Email: duplerb@dupleroffice.com

**Contract Details**

Type:  
OSU

ID#:  
16-OFFICE FURNITURE

Dates:  
07/01/16-09/30/17

Vendor ID#:  
0000218690

Category Code:  
FURNI

- Allsteel Discounts
- HBF/Gunlocke Discounts
- Hon Discounts
- Paoli Discounts



Need a little help finding this supplier in eStores?  
eStores keywords to try:  
Dupler, Seating, Systems, Storage, Tables, Conferencing, Desking, Benching

**OSU Purchasing Contact:**

Tracy Rawlings  
Buyer  
PH: 614/688-8729  
Email: rawlings.11@osu.edu

**Alternate Contact:**

Cris Penn  
Purchasing  
PH: 614/688-4940  
Email: penn.4@osu.edu

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# King Business Interiors

## Purchasing Department

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### Manufacturer:



eStores



Buy Ohio



Green Options



EDGE

### Items Offered:

- Desking/Benching
- Seating
- Systems (workstations)
- Storage
- Tables/Conferencing
- Woodcase goods

### Company info

At King Business Interiors, our team members draw upon their experiences and talents to bring the best workspace solutions to our clients. No matter your needs or special requests, we're certain you'll be pleased with the highest level of service our clients have come to expect from us. For your next facilities project, let the King Business Interiors team be of service to you.

### Benefits to OSU

- OSU Purchasing negotiated with Haworth to improve their discount offering and provide a wide range of office furnishings and services to meet your workplace needs. The 16-Office Furniture contract is as competitive as well known national furniture contracts, offering discounts up to 69% based on product category.
- Design, Delivery and Installation - contact dealer with questions

### Ordering info

- Orders should be placed via eStores
- eStores Quote Pick up feature
- See Discount list by Manufacturer, to the right

### Shipping

- On-campus delivery is approved

### Account Contact

Diane Flinders, VP Sales  
Phone: 614/430-0020 x109  
Fax: 614/430-0022  
Email: dflinders@kbiinc.com

## Contract Details

Type:  
OSU

ID#:  
16-OFFICE FURNITURE

Dates:  
07/01/16-09/30/17

Vendor ID#:  
0000069867

Category Code:  
FURNI

## Haworth Discounts

## eStores

Need a little help finding this supplier in eStores?

eStores keywords to try:

King Business Interiors,  
Desking, Benchng, Seating,  
Systems, Storage, Tables,  
Conferencing, Woodcase goods

## OSU Purchasing Contact:

Tracy Rawlings  
Buyer  
PH: 614/688-8729  
Email: rawlings.11@osu.edu

## Alternate Contact:

Cris Penn  
Purchasing  
PH: 614/688-4940  
Email: penn.4@osu.edu

For questions regarding this contract, please contact Cris Penn.



# Continental Office Environments

## Purchasing Department

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### Manufacturer:



eStores



Buy Ohio



Green Options

### Items Offered:

- Desking/Benching
- Seating
- Systems (workstations)
- Storage
- Tables/Conferencing
- Woodcase goods

### Company info

We are dedicated to improving quality of life in the workplace. We start from the basic elements – from the ground up, if you will. Pairing your space with your brand, your philosophy, mission and goals. We strive to create, not just an office, learning or healthcare space, but a working environment where work flows smoothly into collaboration spaces. Where creativity is encouraged. Where employees flourish and everyone breathes a little easier.

We have been dedicated to this philosophy for over 70 years now. Cultivating relationships with our clients. Helping businesses grow. Students thrive and healers heal. Through our vast services and furniture offerings, we help you create environments that are perfectly suited for you.

### Benefits to OSU

- OSU Purchasing negotiated with Herman Miller to improve their discount offering and provide a wide range of office furnishings and services to meet your workplace needs. The 16-Office Furniture contract is as competitive as well known national furniture contracts, offering discounts up to 69% based on product category.
- Drop ship pricing/discounts
- Design, Delivery and Installation- fees will apply; contact dealer with questions

### Ordering info

- Orders should be placed via eStores
- eStores Quote Pick up feature
- See Discount list by Manufacturer, to the right

### Shipping

- On-campus delivery is approved

### Account Contact

Mandy Wolford, Account Executive

Phone: 614-384-4534

Email: [mwolford@continentaloffice.com](mailto:mwolford@continentaloffice.com)

## Contract Details

Type:  
OSU

ID#:  
16-OFFICE FURNITURE

Dates:  
07/01/16-09/30/17

Vendor ID#:  
0000003855

Category Code:  
FURNI

### Herman Miller Discounts

## eStores

Need a little help finding this supplier in eStores?

eStores keywords to try:

Continental, Desking, Benchng,  
Seating, Systems, Storage,  
Tables, Conferencing,  
Woodcase goods

### OSU Purchasing Contact:

Tracy Rawlings

Buyer

PH: 614/688-8729

Email: [rawlings.11@osu.edu](mailto:rawlings.11@osu.edu)

### Alternate Contact:

Cris Penn

Purchasing

PH: 614/688-4940

Email: [penn.4@osu.edu](mailto:penn.4@osu.edu)

For questions regarding this contract, please contact Cris Penn.



# Integrated Workspace Solutions

## Manufacturer:

-   eStores
-   Buy Ohio
-   Green Options
-   MBE
-   EDGE

### Items Offered:

- Desking/Benching
- Seating
- Systems (workstations)
- Storage
- Tables/Conferencing
- Woodcase goods

### Company info

IWS provides clients with today's high performing adaptable office spaces by aligning business strategy with workspace design, managing procurement for maximum value and integrating project delivery.

### Benefits to OSU

- OSU Purchasing negotiated with Steelcase to improve their discount offering and provide a wide range of office furnishings and services to meet your workplace needs. The 16-Office Furniture contract is as competitive as well known national furniture contracts, offering discounts up to 73% based on tier or product category.
- Design, Delivery and Installation - contact dealer with questions

### Ordering info

- Integrated Workspace Solutions offers a Supplier Website in eStores

### Shipping

- On-campus delivery is approved

## Account Contact

Jonathan Railey  
Phone: 614/513-345-3052  
Fax: 614/930-2010  
Email: jrailey@iws-online.com

## Contract Details

Type:  
OSU  
ID#:  
16-OFFICE FURNITURE  
Dates:  
07/01/16-09/30/17  
Vendor ID#:  
0000406376  
Category Code:  
FURNI

## Steelcase Discounts



Need a little help finding this supplier in eStores?

eStores keywords to try:  
Integrated Workspace Solutions,  
Desking, Benching, Seating,  
Systems, Storage, Tables,  
Conferencing, Woodcase goods

## OSU Purchasing Contact:

Tracy Rawlings  
Buyer  
PH: 614/688-8729  
Email: rawlings.11@osu.edu

## Alternate Contact:

Cris Penn  
Purchasing  
PH: 614/688-4940  
Email: penn.4@osu.edu

For questions regarding this contract, please contact Cris Penn.



# Loth Inc.

## Manufacturer:



eStores



Buy Ohio



Green Options

### Items Offered:

- Desking/Benching
- Seating
- Systems (workstations)
- Storage
- Tables/Conferencing
- Woodcase goods

### Company info

Services to help you create a sustainable workplace.

We understand how work and workers have changed and how that has changed the workplace. Steelcase has the products + services + insights that can help you create and maintain a sustainable, interconnected workplace.

Steelcase and Steelcase dealers offer clients a portfolio of workplace services. It's about understanding your needs, exploring options, applying the right products, and ensuring your investment is delivered, installed and maintained. Steelcase delivers products and services through a network of independent dealers in over 650 locations globally. Our dealer network is the most extensive and experienced in the world, delivering global experience with local service.

### Benefits to OSU

- OSU Purchasing negotiated with Steelcase to improve their discount offering and provide a wide range of office furnishings and services to meet your workplace needs. The 16-Office Furniture contract is as competitive as well known national furniture contracts, offering discounts up to 73% based on tier or product category.
- Design, Delivery and Installation - contact dealer with questions

### Ordering info

- Orders should be placed via eStores
- eStores Quote Pick up feature
- Contact Cris Penn, below, for discount details

### Shipping

- On-campus delivery is approved

## Account Contact

Mary Pizzurro, Sales Consultant

Phone: 614-989-5978

Email: mpizzurro@lothinc.com

## OSU Purchasing Contact:

Tracy Rawlings

Buyer

PH: 614/688-8729

Email: rawlings.11@osu.edu

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## Contract Details

Type:

OSU

ID#:

16-OFFICE FURNITURE

Dates:

07/01/16-09/30/17

Vendor ID#:

0000345294

Category Code:

FURNI

## Steelcase Discounts

## eStores

Need a little help finding this supplier in eStores?

eStores keywords to try:

Loth, Desking, Benching, Seating,

Systems, Storage, Tables,

Conferencing, Woodcase goods

## Alternate Contact:

Cris Penn

Purchasing

PH: 614/688-4940

Email: penn.4@osu.edu

For questions regarding this contract, please contact Cris Penn.